

# Tecsys Elite<sup>™</sup> Distribution ERP for Industrial Machinery

The industrial equipment and machinery industry continues to grow and is one of the most profitable industries in North America today. Distributors need to have visibility into their operations to make faster and more informed decisions. Throw in factors like labor shortages and shifts in consumer demands, and the pressure on industrial machinery distributors is greater than ever.

Efficiently managing your distribution operations is critical. A successful strategy should include a combination of best practices and modern technology to help you attain market differentiation, eliminate inefficiencies, improve order accuracy, reduce operating costs and provide high levels of customer service.



#### The Solution

Modern distribution technology needs to provide end-to-end visibility. Designed and configured specifically for industrial machinery distributors, Tecsys' Elite™ Distribution ERP enables distributors to improve their supply chain operations, increase customer service and be more profitable.



### Benefits

With Tecsys' Elite™ Distribution ERP, industrial machinery distributors can:

Increase financial performance

Accelerate order-to-cash Improve forecast accuracy Efficiently manage purchase-to-pay

Achieve full visibility into operations

Scale as business grows

## Key Capabilities

Designed to give you visibility into every facet of your operations, Elite™ Distribution ERP allows you to make better decisions, turn around customer requests faster and stay ahead of the competition. Decision-makers gain full visibility into inventory procurement, production planning and order fulfillment processes, strengthening customer relationships and improving internal efficiency.

- Multiple order processing methods available via different workflows.
- Ability to integrate with standard solutions.
- Access to baseline distribution analytics.
- No-code/low-code options to build innovative workflows.
- Intuitive and simple user interface.

#### About Tecsys

Since our founding in 1983, so much has changed in supply chain technology. But one thing has remained consistent across industries, geographies and decades — by transforming their supply chains, good organizations can become great.

Our solutions and services create clarity from operational complexity with end-to-end supply chain visibility. Our customers reduce operating costs, improve customer service and uncover optimization opportunities.

We believe that visionary organizations should have the opportunity to thrive. And they should not have to sacrifice their core values and principles as they grow. Our approach to supply chain transformation enables growing organizations to realize their aspirations.

