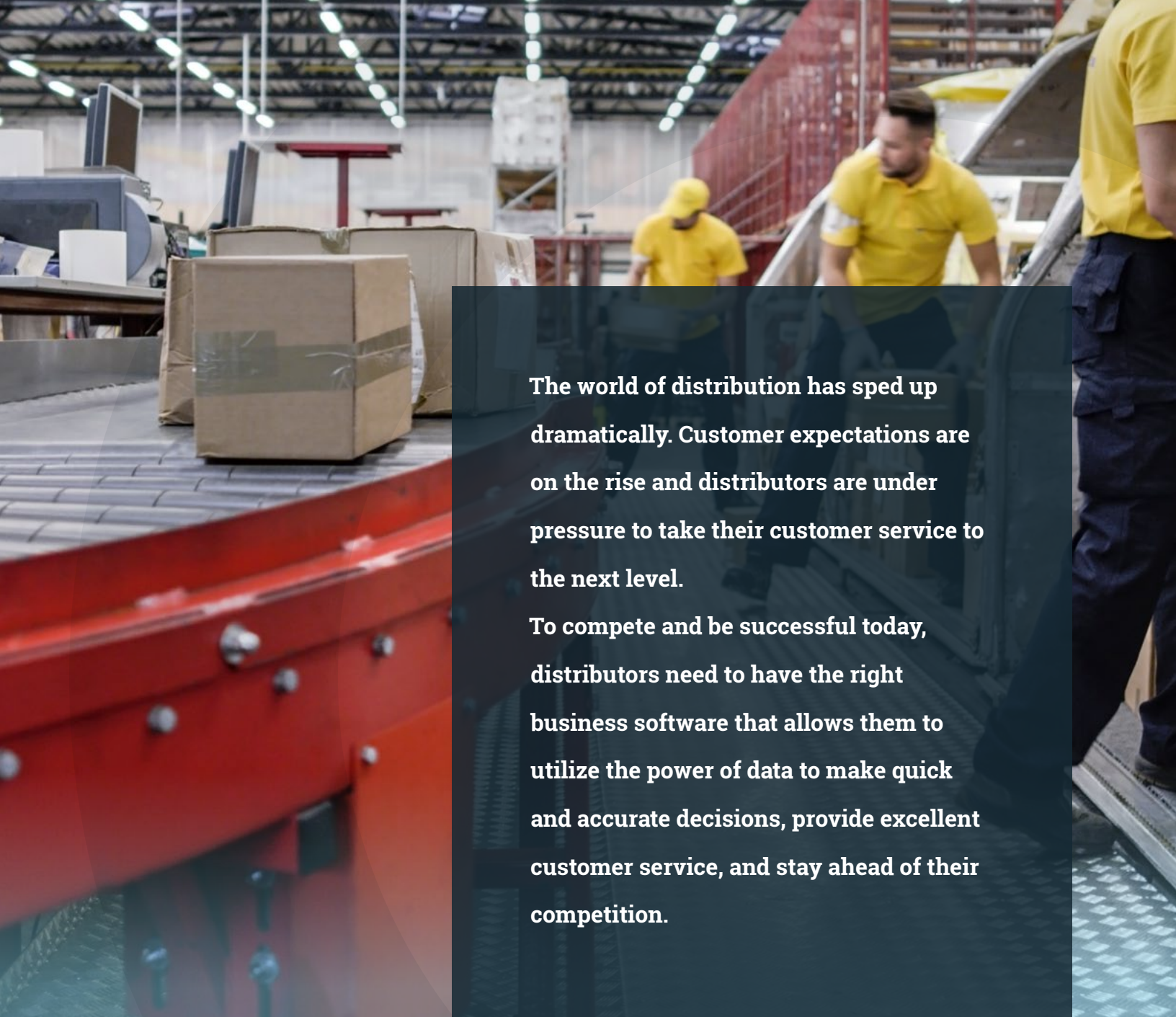# Distribution Management Solutions

Streamline Enterprise Software

tecsys™

The world of distribution has sped up dramatically. Customer expectations are on the rise and distributors are under pressure to take their customer service to the next level.

To compete and be successful today, distributors need to have the right business software that allows them to utilize the power of data to make quick and accurate decisions, provide excellent customer service, and stay ahead of their competition.

Competing on price alone is no longer an option.

Rethinking **Distribution**

Transforming a supply chain into a true "value chain" requires a modern distribution management software that can help reduce non-value related activities and adopt demand-driven strategies.

With proven distribution expertise, Tecsys' distribution management solutions help to ensure distributors have evidence-based information so they can make informed business decisions. Tecsys' easy-to-use software helps distributors efficiently manage their inventory, so that they can focus on providing a better customer experience and grow their business.

Visibility	Complete visibility of your data so you can make faster and better business decisions
Omnichannel	Increase profitability by selling through multiple integrated channels
Data at your fingertips	Complete customer information is only a click away
Configurable based on business rules	Flexible software that works the way your business does
Scalable	Solutions designed to grow with your business
Over 1,000 customers	A global solution provider transforming supply chains around the world

Built by Distributors
for Distributors

Tecsys' distribution management solutions have been built on over 25 years of industry experience and customer input. It gives distributors visibility into every facet of their operations, so they can proactively respond to "issues" and make the right adjustments whenever needed.

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"With fully integrated solutions from Tecsys, we have made major strides forward in efficiency and cost savings within distribution and warehouse management. We can easily access accurate data to make better decisions, turn around customer requests faster, and grow our business."

John Leclair, *President, ORS Canada, Inc.*

Tecsys Streamline Enterprise Software

Order Management

Improve customer service, encourage customer loyalty and increase revenue through cutting-edge order management. Tecsys' distribution management solutions have been designed with input from customers to maximize information and minimize the effort required to produce a quote or an order.

Purchasing

Centralize the procurement process and balance the demand using sales trends to ensure optimal inventory levels across multiple warehouses. Use flexible reorder criteria allowing your purchasing agents to work more efficiently, freeing up valuable time to negotiate your best deals with suppliers.

Inventory Management

Reduce your carrying costs, labor costs and inventory write-offs while increasing accuracy and maximizing inventory turns. Quickly and easily check available stock for a customer, a past purchase order, a customer invoice or last year's sales with just a click using unlimited drill-down capabilities.

Finance

Record and track all financial transactions within your company. Access secure, accurate, timely and up-to-the-minute information, enabling you to make strategic and insightful business decisions. Integration with all application modules allows you to identify and resolve problems quickly through drill down to source documents.

Service Work Order and Job Costing

Track service work while minimizing costs and maintaining profitability. Tecsys' distribution management solutions provide job cost visibility for the entire job life cycle from estimating, detailed tracking of accumulated labor and material costs, billing and profitability analysis. Provide excellent customer service and increase customer loyalty.

Executive Management

Easily access clear, concise, and accurate information. Track and measure your organization's performance anytime, anywhere through the executive management dashboard. Access key performance indicators and analytics from finance and operations and stay informed on the health of your business.

E-commerce

Keep your business open anytime, anywhere by giving your customers the tools to access self-service options for orders, quotes, and availability inquiries. Allow customers to easily search and navigate through the e-commerce site, manage only one database, control access and functionality at the user or customer level and easily configure the site without the need for any programming.

Pricing

Comprehensive and dynamic pricing engine that simplifies the quoting and order entry process. Reward frequent customers by offering special pricing and promotions through flexible pricing capabilities.

{inventory}

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"The Tecsys system is fully scalable and allows us to extract and use the data in ways that we never imagined. We're confident that having accurate data through Tecsys solutions allows us to further our growth."

Jeff Teitelbaum
CFO, Rubenstein RB Digital Inc.

Sales

Operational Costs

Profitability

Why Customers
Choose Tecsys

Family-oriented Business

Average employee tenure is **8.5 years**

Spirit of Partnership

Solution definitions and development **with customers**

Founders' Philosophy of Customers for Life

Track record of **long-term strategic partnership** with customers

About **Tecsys**

Since our founding in 1983, so much has changed in supply chain technology. But one thing has remained consistent across industries, geographies and decades — by transforming their supply chains, good organizations can become great.

Our solutions and services create clarity from operational complexity with end-to-end supply chain visibility. Our customers reduce operating costs, improve customer service and uncover optimization opportunities.

We believe that visionary organizations should have the opportunity to thrive. And they should not have to sacrifice their core values and principles as they grow. Our approach to supply chain transformation enables growing organizations to realize their aspirations.

tecsys™

www.tecsys.com
info@tecsys.com
Phone: 514-866-0001
Toll Free: 1-800-922-8649