



Elite™ Enterprise Solutions  
for Third-party Logistics  
**Turn Supply Chain Challenges  
Into Opportunities**

 **tecsys**™

# Building 3PL Operational Greatness by Using the Right Systems

**3PLs are faced with endless competitive pressures due to higher customer expectations, higher costs and lack of available people, transportation and space resources.**

The good news is that many clients are looking for longer-term 3PL partners rather than just temporary relief valves. However, being a longer-term partner means 3PLs have to up their game to provide greater responsiveness, visibility and accuracy while being cost competitive. Plus, 3PLs need to do this while trying to serve multiple types of customers with variations in competitive strategies.

You need a strong technology partner with a team of experienced supply chain professionals that understand your needs and can equip you with the right tools and services to help turn your supply chain challenges into business opportunities.



**“With Tecsys’ supply chain management platform we have built a great business model. It was one of the major pillars on which we started LifeScience Logistics that has enabled us to grow to a multimillion-dollar company.”**

**Richard Beeny**  
*Chief Executive Officer*  
*LifeScience Logistics, LLC.*



**Distribution ERP**

**Warehouse Management**

**Transportation Management**

**Delivery Management**

**Billing**

**Analytics**



## Multi-client architecture designed **specifically for 3PLs**

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Achieve faster, more accurate **fulfillment and billing**.

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Make faster, better **informed decisions**.

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Scale your **volumes** and the **variety of services** you offer.

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Anticipate and respond to **fluctuations in demand**.

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Onboard **new clients** more quickly.

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Increase **flexibility** to meet unique client organization and item structure.

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Gain **visibility** and simplified reporting.

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Increase **configuration** options and system functionality at **the client level**.

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# Simplify Client Complexity with **Tecsys' Platform Flexibility**

Our Elite™ Enterprise supply chain platform is the most configurable solution on the market, providing you with the ability to flex to your clients' demands.

Elite™ Enterprise solutions are designed on a multi-client architecture specifically for third-party logistics (3PLs) distributors. Robust and extendable systems enable you to adapt to the size and needs of your operations. Seamlessly scale from small, single client warehouses to large, multi-warehouse, multi-client operations. As a web-based SaaS model, Elite™ Enterprise solutions are fast to adopt and easy to train — even non-technical staff can optimize and personalize the systems to their needs.

Our solutions enable you to accurately manage a wide variety of warehouse complexities, direct resources efficiently and collect all transactions to help you accurately inform and bill your clients while carefully monitoring profitability.

Plan and launch new business initiatives, rapidly add customers and provide innovative pricing and billing models for your customers' needs. All this can be simplified and automated as desired with Tecsys' Elite Billing Management, empowering your 3PL business to accurately manage current and potential services to heighten customer service levels. Tecsys' technology reduces time-consuming manual processes and helps avoid missed billing opportunities.

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**“With the expansion of our warehousing division, we needed more accuracy and scalability in our infrastructure, with more versatility for our clients, across our multiple locations. Tecsys is a sophisticated, fully integrated and flexible cloud-based WMS that provides a more diversified inventory management system. Its real-time visibility will assist Fuel in attracting high profile clients who require more than just a simple in and out storage system. Tecsys can also support our business model by managing complexities with ease as we explore other avenues and future projects.”**

**Peter Perrella**  
*Vice President of Operations, Fuel Transport*

# Better Visibility, Decisions and Compliance

Clear visibility across the supply chain provides clients with access to actionable information that is fundamental to managing any distribution operation.

Any given day can require tactical decisions about inventory levels, order movement or handling inefficiencies. Strategic decisions also may be needed, such as dropping an underperforming product line and/or refocusing capital resources into more productive areas. These types of decisions require timely, accessible and trustworthy information to not only manage day-to-day business, but to drive business to higher levels.

**That's where Tecsys' Elite™ Enterprise solutions come in.**

For your **frontline operations**, Elite™ Enterprise solutions provide clearer instructions to your workforce, resulting in increased efficiency, accuracy and responsiveness. The platform provides even non-technical staff with the ability to easily optimize and personalize processes.

For **management**, Elite™ Enterprise solutions include pre-built, but configurable, models and reports, analyses, dashboards and multi-dimensional data models to allow your end users to better evaluate deployment of resources and evaluate performance toward objectives.

Elite™ Enterprise solutions also provide a wide range of **compliance and regulatory tracking** and reporting features, including support. For example, for HIPAA compliance and DSCSA, license verification for controlled drugs in addition to meeting the stringent security needs of existing governmental and testing laboratory clients is required.

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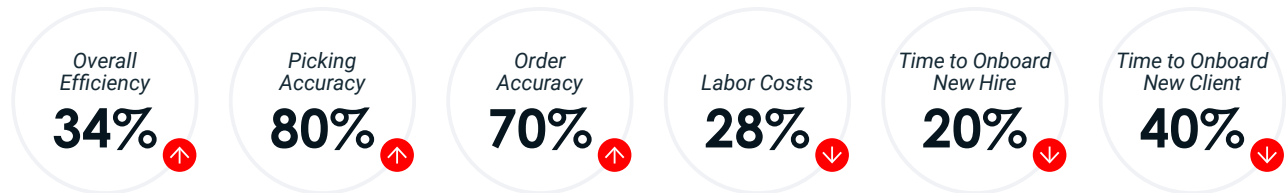
“Tecsys' Elite WMS is the most critical system that we partner with today. It's at the heart of everything we do, by controlling the movement of inventory through our facilities, managing allocation and the overall order flow. It's a combination of our nervous system and our circulatory system and our whole cardiovascular setup. We rely on it as critically as life support.”

Thomas Campbell  
Chief Strategy Officer, Capacity LLC



# Warehouse Management Features

Tecsys' Elite™ WMS is designed to future-proof your 3PL business with several major functionality advantages, such as:



\*Actual results will vary depending on the complexity of the warehouse and type of distribution operation.

# Billing Management Features

Elite™ Billing, integrated to our Elite™ WMS, empowers 3PLs to accurately manage current and potential services billing; track costs on an activity basis; reduce collection times; and heighten customer service levels. In addition, the technology can be leveraged to eliminate time-consuming manual processes and help avoid missed billing opportunities.

Leverage more than 260 preconfigured billing rules or easily create your own to assign rate or cost to any activity; compute the charge quantity; apply necessary minimums; calculate markups or discounts; determine accessorial charges; and allow manual entry of charges.

Billable activity captured:	Billable methods available:	Time to invoice:	Time to onboard new customer invoicing:
<b>100%</b>	<b>250+</b>	<b>Instant</b>	<b>30 minutes</b>





## **Distribution ERP**

With Elite™ Distribution ERP, you can equip your front office workers with automation to seamlessly execute order-to-cash and purchase-to-pay, while significantly heightening service levels to your customers.

## **Transportation Management**

Elite™ TMS is an enterprise-class shipping solution that automates and optimizes the rating, routing, manifesting, tracking and post-shipment analysis of your small package and LTL shipments. Deployed on a central server, it provides you controlled access to real-time shipping information from any location within your organization.

## **Delivery Management**

Elite™ DM is a powerful event tracking and delivery management solution. A mobile system for fleet and internal deliveries, it enables you to create, pick up and deliver shipments directly from a handheld mobile device and offers your clients' customers with real-time, online traceability of shipments.

## **Warehouse Automation**

At Tecsys, we understand labor and space constraints are leading more 3PLs to embrace warehouse automation. Elite™ WMS offers out of the box, seamless integration to various automation technologies. Our team of supply chain experts can work closely with you to help determine and leverage the right automation for your warehouse.



## About **Tecsys**

Since our founding in 1983, so much has changed in supply chain technology. But one thing has remained consistent across industries, geographies and decades – by transforming their supply chains, good organizations can become great.

Our solutions and services create clarity from operational complexity with end-to-end supply chain visibility. Our customers reduce operating costs, improve customer service and uncover optimization opportunities.

We believe that visionary organizations should have the opportunity to thrive. And they should not have to sacrifice their core values and principles as they grow. Our approach to supply chain transformation enables growing organizations to realize their aspirations.



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